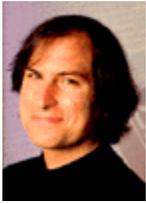


**NeXT Software, Inc.  
Executive Team Background Information**



**Steven P. Jobs**

*Chairman and CEO*

Steve Jobs was born in San Francisco, California and grew up in the apricot orchards which later became the region now known as Silicon Valley. He has co-founded three companies in his 41 years: Apple, NeXT and Pixar.

Jobs co-founded Apple when he was 21 years old, co-designed the Apple II personal computer, led the development, manufacturing and marketing of the Macintosh personal computer, and oversaw the explosive growth of Apple into a two billion dollar company before he left in 1985.

Jobs then co-founded NeXT, which currently develops and markets software development products and operating environments for the Internet and enterprise. NeXT's development software adds value to today's business by shortening the development cycle, working with organization's existing technology, supporting current and emerging standards, and enabling organizations to grow and change with ease.

Also the Chairman and CEO of Pixar Animation Studios, Jobs co-founded the Academy Award winning company, which released the world's first computer animated feature film "Toy Story."

Jobs has received many awards, including the National Medal of Technology presented by President Ronald Reagan, the Entrepreneur of the Decade presented by Inc. Magazine, and the Jefferson Award for Public Service.

He still lives in Silicon Valley with his wife and two children.



**Avadis Tevanian, Jr., Ph.D.**

*Vice-President of Engineering*

Avie Tevanian, vice president of engineering, is responsible for managing NeXT's industry renowned engineering department. Tevanian started his professional career at Carnegie Mellon University, where he was a principal designer and engineer of the Mach operating system upon which NEXTSTEP is based.

Tevanian joined NeXT as an engineer on the NEXTSTEP team in January 1988. He quickly moved up the ranks and managed the operating systems group responsible for NEXTSTEP development and technology advances. Tevanian then managed a team responsible for porting

NEXTSTEP to RISC-based systems and development of Portable Distributed Objects, the NeXT technology that made it possible to develop software on multiple operating systems. He has been vice president of NeXT engineering since March 1995 reporting directly to Steve Jobs.

Now a recognized pioneer in creating cross-platform development environments used worldwide, Tevanian heads up the engineering teams that make NeXT's current products award-winning and proven. Mr. Tevanian holds a Ph.D. and a Masters of Science degree in computer science from Carnegie Mellon University and a Bachelor of Arts degree in mathematics from the University of Rochester.



## **Mitchell Mandich**

### *Vice-President of Worldwide Sales and Services*

Mitch Mandich is vice president of worldwide sales and services at NeXT Software where he has developed and led the strategy for Internet and client/server solutions to enterprise customers. Mandich brings with him more than 15 years experience in the client/server industry.

Before joining NeXT, Mandich served as Senior Vice President of Americas Sales and Marketing at Pyramid Technology, a SIEMENS Nixdorf Company, where he led the company to growth and profitability. Prior to Pyramid, Mandich rose through the ranks at Tandem, including positions as Director of U.S. Sales Operations and Director of Western Region Operations. Mandich began his career in computer technology at Unisys where he held a variety of sales and management positions.

Prior to joining Unisys, Mandich taught sociology at West Valley College and San Jose State University. He is a graduate of University of California, Berkeley.

He currently lives in the Bay Area with his wife and two children.



